

Capabilities Statement

New Jersey
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Company Profile

Precise.Swift.Solutions

Sabre88 is a global consulting firm applying capabilities in data entry, data management, technology, public policy, international affairs, healthcare and education to government and commercial clients. With more than twenty years of experience offering strategic solutions, Sabre88 staff advance the firm's mission to provide civilian and defense agencies of the government with the necessary tools to address emerging challenges and pursue global opportunities. Sabre88 was formed in January of 2008, with a mission to serve both civilian and defense agencies of the federal government.

The founder, Robert Cottingham, Jr., started the firm out of a government need for innovative small businesses which provide a 100% customer focused service. With more than twenty years of experience offering strategic solutions, Sabre88 staff advance the firm's mission to provide civilian and defense agencies of the government with the necessary tools to address emerging challenges and pursue global opportunities.

Sabre88 is eligible to work on Department of Defense contracts.

US Small Business Administration	8(a) Certified
DUNS Number	826942448
CAGE Code	54eq1
GSA Schedule 70	GS-35F-0580V

Primary NAICS Codes	541990	541199
	541618	561110
	541690	
	541820	

Corporate Commitment

Sabre88 believes that in order to be a member of a sustainable community, both locally and globally it is important to participate in and contribute to ongoing activities within that community. Our focus and mission is to support nonprofit organizations and programs that improve our society by addressing the needs of our youth, women and families.

On a local level, Sabre88 employees are committed to



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volunteerism and giving of their time to various organizations either by board membership or program participation. We strive to not only contribute financial resources, but skills and expertise where appropriate.

Examples of organizations Sabre88 supports include: The Peter Westbrook Foundation, (www.peterwestbrook.org); The Newark YMCA, (www.newarkymca.org); the Washington Area Women's Foundation, (www.thewomensfoundation.org) and other worthwhile organizations and causes.

On a more global scale, Sabre88 attempts to utilize small measures which will contribute to less energy use which will benefit a global society.

Location

Sabre88's main office is located in Orange, New Jersey

Contact

Mr. Robert Cottingham, Jr.
Chairman & CEO
Phone: 973-464-9336
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Disciplines and Past Projects

Government Relations

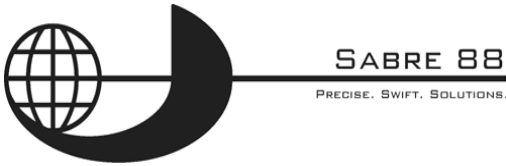
Sabre88, LLC has a solid record of building strategic partnerships with the federal government to achieve mission-focused solutions. With more than thirty-five (35) years of combined experience in government relations, Sabre88 staff is poised to manage legislative and regulatory activities focusing on international affairs, science and technology, education, defense spending, energy and other public policy issue areas.

Sabre88 has developed and implemented communication strategies to impact public policy, launch government initiatives, improve operations and advance long-term goals. Sabre88 offers its clients experience conducting research and thoughtful analysis, drafting various individualized communications to federal agencies on proposed regulatory action, and correspondence to key policymakers to accomplish short and long-term policy goals. Sabre88 monitors federal policies monitoring their impact on federal agency interest constituencies, and has established a network of policymakers and specialists with diverse expertise to help push agendas legislatively.

International Relations

Sabre88 serves its federal and private customers by advancing their interests at home and abroad through its experience with international relations. The company has extensive expertise developing and implementing unique, timely and effective public diplomacy initiatives and government-to-government exchanges. Sabre88 has worked on projects analyzing complex issues regarding education, trade, economics, national security, healthcare, overseas development assistance, science and technology, energy and the environment, and foreign policy. Sabre88 also promotes intellectual exchange and grassroots activities within the international community.

Sabre88 professionals have more than twenty-years of professional experience negotiating with foreign governments, planning international conferences, symposia, public policy dialogues, and training in foreign language proficiency and cross-cultural competency. Sabre88 professionals are multilingual, and have set up networks providing support and credibility around the globe.



Acquisition Support

Sabre88 capabilities include information technology, research, procurement, technical services with recommendations for overall process improvements, and consultation. Sabre88 can track the Work Breakdown Structure (WBS) required during major acquisitions of Information Technology (IT) and Research and Development (R&D). Sabre88 provides technical and market research assistance, and performs other acquisition functions as required. Sabre88 understands Organizational Conflict of Interest (OCI) issues and therefore adheres to all contract obligations.

Logistics Support/Supply Chain Management

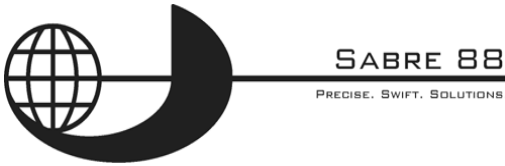
Sabre88 has experience providing Supply Chain Management, Logistics, Procurement and Contracting Services. Supply Chain/Logistics and Procurement Analysts are responsible for the procurement, warehousing, packaging, shipping, engineering analysis and supply chain management of general and industrial hardware orders. Sabre88's expertise covers all aspects of logistics support, including but not limited to: solicitations, vendor management, evaluation of price quotes, interfacing with project parties, and supply tracking. Sabre88 is knowledgeable in procurement policies, security policies and the Federal Acquisition Regulations (FAR).

Facilities Support Services

Sabre88 has expertise in Facilities Management Services. Sabre88's background includes maintenance technicians with knowledge of Heating, Venting and Air Conditioning (HVAC), as well as electrical systems. Sabre88 can provide personnel with experience in installation, maintenance, or repair of equipment for the distribution, and utilization of electric energy. Installing or repairing any of a variety of electrical equipment such as transformers, switchboards, controllers, circuit breakers, motors, heating units, conduit systems, or other transmission equipment. Sabre88 also has a background in performing tasks on fire systems, and data base administration.

Document and Records Management

Sabre88 has a background in providing information management support to the Environmental Protection Agency's (EPA) Region 3 Superfund Information Management project. Sabre88 personnel have updated and



modified existing CERCLA File System operating procedures to best meet the needs of the records center and EPA. In addition, Sabre88 personnel have prepared and provided informational fact sheets explaining changes in procedure, special activities, or other information as necessary to appropriate EPA officials.

CRM, Analytics, Business Intelligence and SAP Support

Sabre88 has experience with Technical elements including: Systems Engineering, Database Support, Data Warehouses, SETA Support, IT Services, Business Process Re-engineering, Business Intelligence and CRM. For example, Sabre88 has handled System Analytics and Technical Services in support of the development of software and non-software Customer Relationship Management (CRM) processes, including: Business Process Reengineering, Business Process Assessment, Limited Production Release, and functional design. Sabre88 services supported activities associated with SAP Business Warehouse (BW), and developing effective business rules and procedures to manage the SAP/CRM release. Sabre88's background includes implementing process performance improvements, policy, and system designs to enhance organization performance.

Data Modeling and Systems Architecture Support

Sabre88 has a background in Data Modeling and Systems Architecture Support which includes: Database Services, Database Warehousing, Data Modeling, SOA, Systems Engineering, Systems Integration, IT Services, Technical R&D and Enterprise Services. Sabre88 offers projects experienced engineers with the technical abilities to develop capabilities and model architecture in both a physical and logical environment for a wide range of defense technologies. Sabre88 engineers can design logical models and apply or instantiate such models in a physical environment for civil and defense customers. Sabre88 can provide management, administrative, technical, configuration management and quality assurance as part of Data Modeling support.



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Database Support Services

Sabre88 has a background in programming, functional analysis and Oracle Discoverer database administration services. Sabre88 has provided lead programmer/designer capacity, along with expertise in PL-SQL, Oracle, SQL and Oracle Discoverer. Technical skills include Oracle Applications experience, Application Object Library experience, Oracle Discoverer experience (User, Administrator, and web editions), SQL Language, SQL*Plus and PL/SQL. Sabre88 has experience in analyzing, requirements capturing, designing, developing and implementing data-archiving queries/reports using available Oracle tools.

Information Technology Services

Sabre88 experience in IT Services includes, but is not limited to: Service Oriented Architecture (SOA), Systems Engineering, Systems Integration, SETA Support, Program Management, IT Services, Business Process Re-engineering, Technical R&D, Enterprise Services, Portal Development.

Program Management Support

Sabre88 collects and reviews all documents required to develop a program management plan, evaluating each document for its content, accuracy and relevance to the program. Sabre88 ensures the plan will support the management and tracking of deliverables and their related document components. Sabre88 assists with ensuring all program documentation is clear, concise, and thorough; and ultimately meets milestone requirements. Sabre88 can attend required meetings with government representatives, develop briefings and prepare status reports as required, and present to staff on actions associated with PMP development.

Technical and Design Support

Sabre88 works on implementing web-based document tracking systems to provide automated support for program documentation. Sabre88 ensures that the production version of the web-based document tracking system contains the features necessary for editing, publishing, management and access control. Sabre88 ensures the system can be easily integrated and provide improved data synchronization, document quality and Capabilities Description Document (CDD) fidelity, while reducing the costs associated with the document preparation and approval process within a program.



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Telecommunications

Sabre88 provides Telecommunications Support Services, Primary Branch Exchange (PBX) Administration, Technical Support and Help Desk services. Capabilities include: Performing extensive Telecommunications Support Services for the GSA Mid-Atlantic Region 3. Sabre88 is providing Telecommunications Ordering and Processing System (TOPS) data administration (data entry, validation and order completion); handling trouble calls; performing online software changes for Centrex and PBX systems (MACSTAR Terminal, Switch-it, Nortel PBX); and performing voice mail administration (Meridian Mail, Octel). Sabre88 also issues telephone orders, including Analog, ISDN and Voice Mail. Sabre88 staff is very knowledgeable of Government telecommunications practices.

Systems Engineering

Sabre88 staff has a background in providing Systems Administration and Programming assistance. For example: Sabre88 helps VistA properly function by providing consolidated patching efforts and the deployment of a new performance measuring system; while also performing systems integration, cryptographic systems maintenance, network administration, and many other services.

Sabre88 is experienced in providing Systems Administration for missile defense related systems and architectures including analysis, system engineering, integration testing and deployment. Sabre88 is also available to support the development of joint and combined missile defense doctrine, requirements, and concept of operations (CONOPS). Sabre88 can also provide support for combatant commands by integrating missile defense concepts, space asset exploitation, battle management/command, control, communications, computers and intelligence (BM/C4I), and conduct joint and combined simulations, war games and participate in exercises as directed.

Technical Services

Sabre88 has experience in analysis and review of Army, Department of Defense, and National information security policies. Sabre88 has defined security system requirements and specifications, identified system vulnerabilities, and mitigated risks associated with those vulnerabilities by recommending countermeasures. Sabre88 is experienced in performing security analysis of systems components, testing, risk management, and development of necessary accreditation documentation to ensure compliance requirements are met.



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Human Resources

Sabre88 has experience within a wide variety of Human Resources areas including: HR policy, administrative/management/operational control, benefits (Federal and non-federal) counseling and processing, general advisory services, and employee insurance fairs. Sabre88 can also provide management on HR projects and employee training. Sabre88 is a Subcontractor supporting the offices within the Department of Treasury.

Sabre88 provides a broad array of additional services. Please see our website at www.sabre88.com or contact us to get the full list.



Sabre88 Management

Robert Thomas Cottingham, Jr., Chairman, CEO and Founder



Robert Thomas Cottingham, Jr. is the Chairman and CEO of Sabre88, a diversified services firm located in Orange, New Jersey.

Before establishing Sabre88 in 2008, Mr. Cottingham served as Vice President of Government Affairs and Senior Program Manager for Phacil, Inc. a diversified services firm in New Jersey. In this capacity, Robert helped increase the firm's annual revenue from \$600,000 to \$25 million. In addition, he expanded the company's presence in the federal marketplace and established partnerships with key decision makers in the public and private sectors. Previously, Mr. Cottingham served as the District Director for the Honorable Donald M. Payne, the Congressman from the Tenth District of New Jersey and a member of the House Committee on Foreign Affairs and Education and Labor. In that capacity from 1996 through 2004 Mr. Cottingham was responsible for all district activities. He developed goals, missions and operating plans for the calendar year and Congressional session. He researched and analyzed issues related to legislation pending before the committees and served as the liaison between the Congressman, federal agencies, constituents and lobbyists. He was responsible for intergovernmental operations and further assisted the Congressman in defining the vision for the district and resetting office priorities as circumstances demanded it.

Robert was a member of the 1988 and 1992 United States Olympic fencing teams, which competed in Seoul, Korea and Barcelona, Spain respectively. He was also the 1990 United States National Sabre Champion and the 1988 NCAA individual Sabre champion. Robert is a four-time All American and All-Ivy fencer and was captain of two of Columbia's NCAA championship teams in 1987 and 1988.

Robert is the Chairman of the Board of Directors of the Peter Westbrook Foundation, a non-profit organization dedicated to enriching the lives of New York City's youth through the sport of fencing. In the summer of 2008 two of the Foundation's students won silver medals at the Games in Beijing.

Robert is a Graduate of the Rutgers School of Law, and received his bachelor's degree from Columbia College of Columbia University in The City of New York in 1988.